CITY COUNCIL ATLANTA, GEORGIA

A RESOLUTION BY TRANSPORTATION COMMITTEE

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A LEASE AGREEMENT WITH SIGNATURE FLIGHT SUPPORT SERVICES, INC. FOR FC-6005007899, FIXED BASED OPERATOR SERVICES, AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT, ON BEHALF OF THE DEPARTMENT OF AVIATION; AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta ("City") did advertise for FC-6005007899, Fixed Base Operator Services, for servicing general aviation and corporate aircraft at the Hartsfield-Jackson Atlanta International Airport ("Airport"); and

WHEREAS, the Department of Aviation is in need of a fixed base operator ("FBO") to provide services related to general aviation and corporate aircraft, including operating and maintaining four (4) existing FBO buildings, providing aircraft fueling and small freight operations; and

WHEREAS, the Aviation General Manager and the Chief Procurement Officer recommend that the Agreement FC-6005007899, Fixed Base Operator, be awarded to Signature Flight Support Services, Inc. ("Signature Flight"); and

WHEREAS, Signature Flight agrees to handle all general aviation traffic and services at the Airport with a minimum annual revenue guarantee (MAG) of One Million Seven Hundred Thousand Dollars and No Cents (\$1,700,000.00) per year for five (5) years.

WHEREAS, the base term of the contract is five (5) years with three (3), five (5) year renewal options at the sole discretion of the City.

THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES, that the Mayor is authorized to execute a Lease Agreement with Signature Flight Support Services, Inc. ("Signature Flight"), for FC-6005007899, for Fixed Base Operator, at Hartsfield-Jackson Atlanta International Airport.

BE IT FURTHER RESOLVED, that the base term of the agreement will be for five (5) years with three (3), five (5) year renewal options at the sole discretion of the City.

BE IT FURTHER RESOLVED, that Signature Flight agrees to provide a minimum annual revenue guarantee of One Million Seven Hundred Thousand Dollars and No Cents (\$1,700,000.00) per year for five (5) years.

BE IT FURTHER RESOLVED, that the City Attorney is directed to prepare an appropriate Agreement for execution by the Mayor.

BE IT FINALLY RESOLVED, that the Agreement will not become binding on the City and the City will incur no obligation nor liability under it until it has been executed by the Mayor, attested to by the Municipal Clerk, approved as to form by the City Attorney and delivered to Signature Flight.



P. Keller C. Charis

> Shirley Franklin Mayor

Benjamin R. DeCosta Aviation General Manager

March 30, 2006

TO:

Adam L. Smith, Chief Procurement Officer

Department of Procurement

FROM:

Benjamin R. DeCosta, Aviation General Managery

Department of Aviation

SUBJECT:

FC-6005007899 - Fixed Base Operator (FBO) RFP

Upon completion of our evaluation of subject proposals, the Department of Aviation (DOA) is recommending award of the Contract to Signature Flight Support.

We are requesting that legislation be submitted by the Department of Procurement (DOP) for the May 1, 2006 Council Meeting.

If additional information is required, please contact Philip Keller at 404-209-3175, ext. 151.

x¢:

M. Diaz

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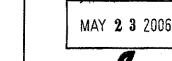
J. Slade

M. Welsh

L. Manigault

G. Geeter

File





H-JAIA DOA DOCUMENT CONTROL



FC-6005007899, FIXED BASE OPERATOR

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^{*}The combination of written evaluation



A TLA NTA CITY

Shirley Franklin MAYOR

OFFICE OF CONTRACT COMPLIANCE 55 TRINITY AVENUE, S.W., SUITE 1700 ATLANTA, GEORGIA 30335 OFFICE (404) 330 - 6010 FAX (404) 658-7359

MEMORANDUM

TO:

Adam L. Smith, Chief Procurement Officer

Department of Procurement

FROM: Hubert Owens

Office of Contract Compliance

DATE: July 26, 2005

RE:

Recommendation for FC# 6005007899 - Fixed Based Operator (RFP)

The Office of Contract Compliance has evaluated the proposal for Disadvantaged Business Enterprise (DBE) participation. There were five proponents. For your information, the following proponents have committed to utilizing DBEs as indicated below:

on of America	(15pts)
DBE	0.40%
res. DBE	0.60%
DBE	0.40%
DBE	75.00%
	76.40%
	(15pts)
DBE	4.20%
DBE	2.30%
DBE	1.50%
DBE	2.80%
DBE	0.50%
DBE	0.40%
DBE	1.40%
	DBE

Project # 6005007899 page 2

Edward's Painting	DBE	0.30%
Integrity Transportation Svcs.	DBE	0.40%
PS Energy Group	DBE	4.20%
Participation Total		18.00%
-		
	A	(04-)
Woolsey Aviation d/b/a Milli	ion Air Houston	(0pts) 0.00%
No Participation Submitted		0.00%
(Non- Responsive)		
		(1 # + -)
SheltAir Aviation, Inc.	DBE	(15pts) 0.07%
JD Jones Co.		2.70%
Swing Construction	DBE	3.00%
Golden Associates	DBE	6.00%
Integrity Transportation	DBE	1.20%
Dust Away	DBE	0.09%
Brown Office Systems	DBE	
Defender Security & Comm (0.02%
Dot's Delights	DBE	7.00%
Participation Total		20.08%
Signature Flight Support		(15pts)
Metro Petroleum, Inc.	DBE	44.60%
National Concessions Mgt	DBE	1.00%
J.B. Landscape	DBE	0.25%
TNT professional Cleaning S	vcs. DBE	0.20%
Participation Total		45.81%
Piedmont Hwathone Holdin	nas Inc	(15pts)
Metro Contract Services	DBE	5.40%
	DBE	14.40%
Roofing Plus, Inc.	DBE	1.40%
M. Watson Enterprises	DBE	1.10%
A Blessing Assessories	DBE	1.10%
Alpha Contract Service	DBE	1.10%
Solo Vending	DDE	24.50%
Participation Total		24,5070

Project # 6005007899 page 3

Cutter-Atl, LLC		(15pts)
Metro Petroleum, Inc.		47.03%
3T Unlimited, Inc.		12.06%
Participation Total		59.09%
Mercury Air Centers, Inc.		(15pts)
Metro Petroleum, Inc.	DBE	29.64%
Freeman Forms & Supplies	AABE	0.15%
Omni Power Clean, Inc.	AABE	0.14%
One Stop Environmental, LLC	MBE	1.06%
Tasefully Yours Catering	MBE	1.68%
Participation Total		29.64%
Total Airport Services, Inc.		(15pts)
TAS Enterprises	DBE	24.00%
Total Participation		24.00%

If you have questions, please contact me at (404) 330-6010 or Larry Scott at (404) 330-6016.

cc: File

Les Page, DOP Clarissa Brome, DOP

DATE: JUNE 24, 2005

TOTAL # OF PROPONENTS SUBMITTING PROPOSALS - 9

		TOTAL AIRPORT SERVICES
		MERCURY AIR CENTERS, INC.
		CUTTER ATLANTA, LLC
		PIEDMONT HAWTHORNE AVIATION, LLC
		SIGNATURE FLIGHT SUPPORT, INC.
		SHELTAIR AVIATION, INC.
		MILLIONAIRE
		TRAJEN FLIGHT SUPPORT, L. P.
	MERICA	AMERICAN AIRPORTS CORPORTION OF AMERICA
		PROPONENT'S NAME

LEGISLATIVE WHITE PAPER

FC 6005007899, FIXED BASE OPERATOR AT H-JAIA

<u>Caption:</u> A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE

A LEASE AGREEMENT WITH SIGNATURE FLIGHT SUPPORT SERVICES, INC. FOR FC-6005007899, FIXED BASED OPERATOR SERVICES, AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT, ON BEHALF OF THE DEPARTMENT OF AVIATION; AND FOR OTHER

PURPOSES.

Council Meeting Date October 2, 2006

Legislation Title

Requesting Dept. Aviation

<u>Contract Type</u> Professional Service

Source Selection Request for Proposal

Bids/Proposals Due June 24, 2005

Invitations Issued 85

Bids/Proposals Received 9

Bidders/Proponents Signature Flight Support

(Stephen W. Lee, Senior Vice President and

Chief Financial Officer) Trajen Flight Support, L. P.

Millionaire

Sheltair Aviation, Inc.

Piedmont Hawthorne Aviation, LLC

Cutter Atlanta, LLC Mercury air Centers, Inc. Total Airport Services

<u>Justification Statement</u> The City's Department of Aviation provides a premises

lease for corporate and general aviation services at Hartsfield-Jackson Atlanta International Airport without

cost or expense to the City.

Background The Airport is the busiest passenger service airport in the

world, serving major international and national markets.

The leased premises will be responsible for repairing and maintain the Premises, including but not limited to the Structures. Aircraft handling and servicing, general aviation and corporate customer service, coordinate use of helipad, collect and remit landing fees and any other applicable fees to the City monthly, report general aviation and fuel activity monthly, provide staff security training and maintain and publish pricing schedules.

Fund Account Center

Source of Funds N/A Revenue Generating

Fiscal Impact \$1,700,000.00 per year for five (5) years

Term of Contract Five (5) years with three (3) five-year renewal options at

the City's Sole discretion.

Method of Cost Recovery

<u>Approvals</u>

<u>Prepared By</u> Carolyn Chavis

Contact Number X6099

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE ATTN: GREG PRID	GEON
Legislative Counsel (Signature):_Megan S. Middleton	Jole Hor
Contact Number:6207	
Originating Department: _Aviation	
Committee(s) of Purview:Transportation	
Council Deadline:_September 11, 2006	······································
Committee Meeting Date(s): Sept. 27, 2006 Full Council Date: Oct. 02, 2006	5
Commissioner Signature Mau Sia	
CAPTION	
A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A PAGREEMENT WITH SIGNATURE FLIGHT SUPPORT SERVICES, INCFC-6005007899, FIXED BASED OPERATOR SERVICES, AT HARTSI JACKSON ATLANTA INTERNATIONAL AIRPORT, ON BEHALF OF DEPARTMENT OF AVIATION; AND FOR OTHER PURPOSES.	C. FOR FIELD-
FINANCIAL IMPACT (if any) \$1,700.00.00 per year for 5 years	
Mayor's Staff Only	
Received by Mayor's Office: 9.000 Reviewed by: 1	
Submitted to Council: a 14/00 (date)	